

Q4 2023 CORPORATE PRESENTATION





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November 2023



# **CAML OPERATIONS**

### **SASA (100%)**

- Underground zinc and lead mine, northeast North Macedonia
- Production commenced in 1960s
- Life of mine to 2039 (reserves and resources)
- 9m 2023 production, 14,891t zinc and 20,773t lead
- 2023 production guidance, 19,000-21,000t zinc and 27,000-29,000t lead





### **KOUNRAD (100%)**

- In-situ dump leach and SX-EW processing facility, central Kazakhstan
- In production for 11 years
- Life of operation to 2034
- 9m 2023 production, 10,377t copper
- 2023 production guidance, 13,000-14,000t copper cathode

# CAML **CAML OVERVIEW CREATING VALUE FOR ALL STAKEHOLDERS** H1 2023 **EBITDA** \$48.9m Margin 49% H1 2023 H1 2023 H1 2023 **REVENUE LTIFR DEBT** \$99.3m FREE 0.80 H1 2023 H1 2023 **CASH FCF** H1 2023 **DIVIDEND** \$50.6m \$24.1m (Adjusted) 9p 9m 2023 9m 2023 9m 2023 Zn 14,891t

Cu 10,377t

Pb 20,773t

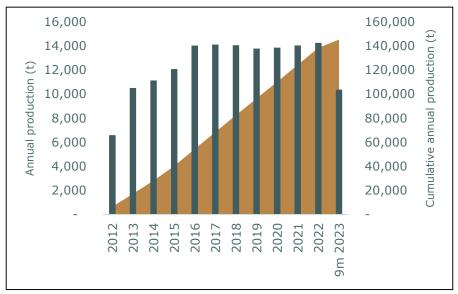


# **PRODUCTION**

# 9m 2023 production

- Copper 10,377t
- Zinc 14,891t
- Lead 20,773t

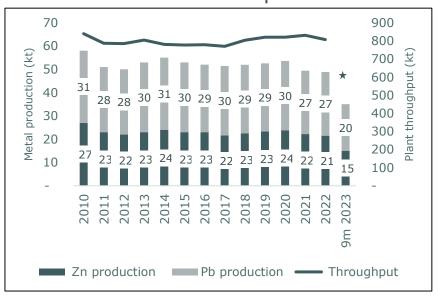
# Kounrad copper production



# On track to achieve full year guidance

- Copper 13,000-14,000t
- Zinc in concentrate 19,000-21,000t
- Lead in concentrate 27,000-29,000t

# Sasa zinc and lead production





# **KOUNRAD COPPER OPERATION**



### HOW WE PRODUCE COPPER



### IRRIGATION

Irrigation of dumps



### LEACHING

Leaching of copper into PLS solution



### EXTRACTION

Extraction of copper from PLS



### STRIPPING

Stripping of copper from organic solution



### **ELECTRO-WINNING**

Electro-winning of copper from electrolyte



### COPPER CATHODE

Production of copper cathode



# **H1 2023 KOUNRAD C1 COPPER CASH COST**

### H1 2023 C1 cash cost \$0.67/lb

\$0.04/lb HoH cost increase includes:

- Increase in payroll costs by \$0.02/lb, agreed pay rises, supporting staff through inflationary pressures
- Increase in price of certain reagents by \$0.01/lb
- Increase in materials by \$0.01/lb, including fuel, workwear, repairs and maintenance
- Increase in G&A by \$0.01/lb, includes G&A employee pay rises

FY 2022 C1 cash cost \$0.65/lb

KOUNRAD H1 2023 72%

Cost	H1 2023 \$m	H1 2022 \$m	H1 2023 \$/lb	H1 2022 \$/lb
Reagents	1.6	1.5	0.11	0.10
Power	1.2	1.2	0.08	0.08
Payroll	3.1	2.8	0.21	0.19
Materials	0.8	0.6	0.05	0.04
Consulting & other	1.0	1.0	0.06	0.07
Processing total	7.7	7.1	0.51	0.48
Realisation	1.4	1.3	0.09	0.09
G&A	1.0	0.8	0.07	0.06
Kounrad C1 costs	10.1	9.2	0.67	0.63



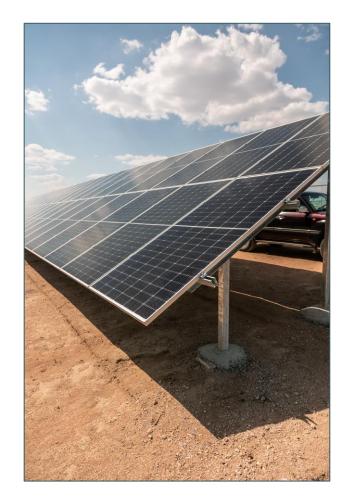
# **INVESTMENT & INNOVATION**

### **KOUNRAD SOLAR POWER PLANT COMPLETED IN H2 2023**

- Kounrad engineering team have completed the construction of 4.77MW unit
- Commissioning of the facility has commenced, it is now generating power
- During the coming winter, the plant will contribute around 10% of the daily power requirement
- Long term, the Solar Power Plant will provide 16-18% of Kounrad's electrical power needs and reduce Kounrad's Scope 1 and 2 GHG emissions by c.10% versus 2020
- Capital cost c \$3.5m









# **SUSTAINABLITY AT KOUNRAD**



# **Kounrad H1 2023 Sustainability Activity**

- Solar Power Plant investment of c \$3.5m
- 100% local employment
- No LTIs at Kounrad since May 2018
- Development of long-term community investment strategy
- Funding to the Foundation increased from 0.25% to 0.5% of revenue
- The Kounrad Foundation key activities:
  - Tuition funding for local medical students
  - Donation of gynaecological equipment, which has, in three months, performed 150 surgeries, saving eight hours travelling to larger hospitals for local women
  - Provided 20 computers for the IT class at the Medical College



KOUNRAD









9



<sup>1</sup> Since 2012 <sup>2</sup> average 2022 <sup>3</sup> in 2022

# SASA LEAD & ZINC | CAML

# SASA ZINC AND LEAD MINE



- Skarn hosted deposit in North Macedonia
- Sub-level caving operation, transitioning to paste fill method this year
- Reserves and resources to 2039

### HOW WE PRODUCE ZINC AND LEAD



#### MINE

Sub-level caving underground mine with ore transported to surface by shaft (70%) and by truck (30%).



#### CRUSH AND SCREEN

law and cone crushers.



#### MILL

Rod mills, spiral classifiers and ball mills. Ore milled to c.74 microns.



### FROTH FLOTATION

Two concentrates produced – lead containing silver, and zinc.



### REMOVE MOISTURE

Thickened and pressed to de-water.



#### STORAGE

Saleable concentrate products stored in sheds awaiting loading.



### TO MARKET

Concentrate trucked to smelters.



# **H1 2023 SASA RUN OF MINE COSTS**

### H1 2023 RoM unit cost \$56.2/t

\$10.7/t HoH cost increase, includes:

- Increased labour costs across site, \$4.0/t, agreed pay rises and increase in headcount
- Increase in electricity costs driven by price rises, \$1.5/t
- Increase in external services, mainly drilling costs, \$1.2/t
- Increase in reagents and grinding consumables, \$1.0/t
- Reduction in RoM ore extracted, \$0.8/t
- Realisation costs reduced due largely to treatment charges

FY 2022 RoM unit cost \$55.6/t

SASA H1 2023 EBITDA MARGIN

41%

C1 cash cost	H1 2023 \$m	H1 2022 \$m	H1 2023	H1 2022
RoM mine, t			396,234	402,208
Mining	11.7	9.7	\$29.5/t	\$24.2/t
Processing	6.3	5.2	\$15.9/t	\$12.9/t
Local G&A	4.3	3.4	\$10.9/t	\$8.4/t
Total site-based operating costs	22.3	18.3	\$56.2/t	\$45.5/t
Realisation	9.8	10.1		
Sasa C1 costs	32.1	28.4	\$0.72/lb	\$0.71/lb



# **INVESTMENT & INNOVATION**

### TRANSITION TO PASTE FILL MINING AT SASA

### Paste Backfill (PBF) Plant

- Construction of PBF plant materially complete
- Commissioning well underway
  - thickened tailings have now been introduced to the PBF plant and deposited underground
- 4.5km of reticulation pipework in place to pump paste underground
- Additional voids to store paste have been identified at Svinja Reka (i.e. tailings storage)
- First paste placed operationally underground in H2 2023





# **Transition to paste fill mining**

- Paste fill mining method initially on 800m level
- Six new faces have been designed
- Extraction of ore by paste fill mining methods now underway







# **INVESTMENT & INNOVATION**

### TRANSITION TO PASTE FILL MINING AT SASA

### **Central Decline**

- 5 m x 5 m decline providing more efficient access and improved ventilation
- Decline development totalling in excess of 2 km was from surface and 910 m level
- Tunnels connected in Q2 2023
- Central Decline now operational, haulage of ore and waste underway

# **Dry Stack Tailings (DST)**

- DST Plant project construction has commenced
- Automation and electrical work will extend into H1 2024
- DST landform construction commenced in H2 2023









# **SUSTAINABILITY AT SASA**



# Sasa H1 2023 Sustainability Activity

- 100% renewable energy supplied in H1 2023
- 98% local employment, 9% increase in female employment vs 2022
- Sustainable economic development plan Phase 1 underway
- Funding to the Foundation increased from 0.25% to 0.5% of revenue
- The Sasa Foundation key activities:
  - 11 scholarships for mining students
  - Procurement of sports equipment to enable inclusion of all students in sports
  - Support of secondary students' study tour













<sup>1</sup> Since Nov 2017 <sup>2</sup> average 2022 <sup>3</sup> in 2022



# **SUSTAINABILITY - STRATEGY AND 2023 PROGRESS**











SUSTAINABILITY PILLAR	2023 AND / OR LONG-TERM TARGET
DELIVERING VALUE THROUGH STEWARDSHIP	Zero human rights abuses Implement Group-wide supplier screening platform by 2025
MAINTAINING HEALTH & SAFETY	Zero fatalities  Lost time injury frequency rate ('LTIFR') target for 2023 below 1.30
FOCUSING ON OUR PEOPLE	20% female interviewees for each eligible role from 2023 onwards 25% increase in female employees on a Group level by end 2025  Maintain 99% local employment across both operations
CARING FOR THE ENVIRONMENT	Zero severe or major environmental incidents  50% reduction in Group greenhouse gas ('GHG') emissions by 2030 and net zero by 2050
	75% reduction in surface water abstraction at Sasa by end of 2026 70% of tailings at Sasa to be stored in a more environmentally responsible manner (paste backfill and dry stack tailings) by end of 2026
	Report Group Scope 3 emissions by end of 2024  Report to Global Industry Standards on Tailings Management ('GISTM') by end of H1 2024
UNLOCKING VALUE FOR OUR COMMUNITIES	Zero severe or major community-related incidents  Increase level of community support to an annualised average of 0.5% of Group gross revenue (up from 0.25%)

### During H1 2023, CAML

- Published 4<sup>th</sup>
   Sustainability Report
- Published 2<sup>nd</sup> Climate Change Report
- Became an official TCFD 'supporter'
- Submitted its first disclosures to CDP







# BUSINESS DEVELOPMENT - ON A PLATFORM TRUSTED TO CREATE STAKEHOLDER VALUE

### **DIVIDENDS PAID TO SHAREHOLDERS SINCE 2012 OF \$319M**

### **Kounrad**

- Equity investment of \$60m
- Total capex and innovation invested of \$85m
- Revenue generated during 11 years \$999m
- EBITDA generated of \$731m
- Tax paid in Kazakhstan of \$247m

### Sasa

- Equity investment of \$204m
- Debt repaid in under 5 years
- Capex and innovation of \$65m
- Revenue generated during 5+ years of \$570m
- EBITDA generated of \$320m
- Tax paid in North Macedonia of \$79m



2023 interim dividend 9p

# CAML trusted to find the right deal

- Copper Bay minimal investment of \$6m and a decision made that returns were limited from CAML perspective
- Shuak minimal investment of \$2m and a decision made that resource potential was too small for CAML
- CAML has raised a total of \$264m from the market, returning over \$319m
- 100s of opportunities appraised in active BD effort





# CAML BUSINESS DEVELOPMENT STRATEGY

# Type of opportunity

- Earlier stage exploration opportunities largely in our local jurisdictions
- Transformational and accretive transactions, most likely 'in production' acquisitions to enhance scale and liquidity
- Ad hoc 'overlooked' opportunities

### **Jurisdiction**

 European time zone plus Kazakhstan (selected African countries)

# Sustainability

 Acquisition opportunities must not negatively impact the Company's sustainability position for the long term

# **Affordability**

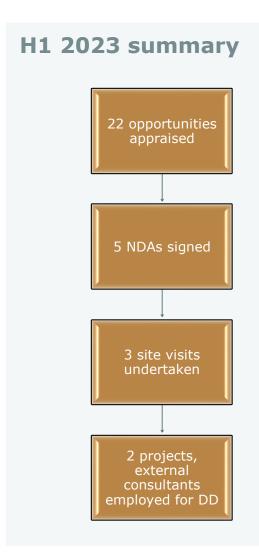
- CAML's strong balance sheet
  with no debt and strong cash
  generation from existing
  operations means that the
  Group has considerable
  borrowing capacity to enable a
  strong cash element to any
  offer
- Good liquidity and strong shareholder support for future deals

### **Accretion**

- Must add value for shareholders

# **Attractive commodity exposure**

 Our metal focus should fit in with our purpose, which remains to produce base metals essential for modern living





# **BUSINESS ARRANGEMENT WITH TERRA EXPLORATION**

### EARLY-STAGE EXPLORATION IN KAZAKHSTAN

- CAML entered into an arrangement with Kazakh explorers, Terra Exploration
- Terra comprises early-stage exploration geologists with significant Kazakhstan experience
- Terra reviewing targets using historical data and its advanced database
- Applications for exploration licences in Kazakhstan have been made
- 2023 budget c.\$1m
- CAML has formed NewCo (CAML Exploration Ltd) in AIFC
  - Will be owned 80% by CAML and 20% by Terra
  - Longer term, on meaningful exploration success, wholly-CAML owned company with NSR-style royalty arrangement for Terra





CENTRAL ASIA METALS PLC | Q4 2023 CORPORATE PRESENTATION | NOVEMBER 2023

# **SUMMARY AND OUTLOOK**

# A strong balance sheet

- Dependable financial performance
- Sector-leading dividend yield
- Producing the metals essential for modern living safely and sustainably

# **Capital allocation priorities**

- H1 2023 dividend, 9p
- Investment in the business
- Looking for growth opportunities

# 2023 outlook

- On track to achieve 2023 full year guidance
- PBF Plant fully operational
- Transition to paste fill mining methods
- Construction of Kounrad Solar Power Plant completion
- Construction of DST plant well advanced









# SHARE PRICE/SHAREHOLDERS

### SHARE PRICE PERFORMANCE VERSUS PEERS



Share price* (AIM:CAML)	168.6 pence
Total no. voting shares	181,904,941
Treasury shares	193,325
Issued shares	182,098,266
Market capitalisation	£306.7m
Free float	95.6%
Average daily volume (last 6M)	0.39m

Shareholders	No. shares	% holding
JO Hambro	14,033,374	7.71%
BlackRock	13,302,991	7.31%
T Rowe Price	11,772,435	6.47%
Hargreaves Lansdown	9,797,851	5.39%
Fidelity International	9,124,329	5.02%
Polar Capital	8,139,497	4.47%
Employee Benefit Trust	7,930,752	4.36%
Interactive Investor	6,815,650	3.75%
JP Morgan Asset Management	6,206,449	3.41%
GLG Partners	5,561,786	3.06%
Allan Gray Investment Management	5,481,864	3.01%

<sup>\*</sup> Share price as at close 14 November 2023



# **BOARD OF DIRECTORS**



#### **Mike Prentis**

Senior Independent Director

### NED

- Capital markets experience

#### Member

- Nomination Committee
- Audit Committee
- Sustainability Committee
- Remuneration Committee

### **Nick Clarke**

Non-Executive Chairman

Chair

- Nomination Committee

### **Nigel Robinson**

CEO

### Member

- Sustainability Committee
- Technical Committee

### **Louise Wrathall**

Executive Director of Corporate Development

### **Gavin Ferrar**

CFO

- technical experience

Roger Davey

- Technical Committee

### Member

- Nomination Committee
- Sustainability Committee

### **David Swan**

- accounting experience

#### Chair

- Audit Committee

#### Member

- Nomination Committee
- Remuneration Committee

### Dr Gillian Davidson

- sustainability experience

Chair - Sustainability Committee

#### Member

- Nomination Committee
- Audit Committee

### Dr Mike Armitage

- technical experience

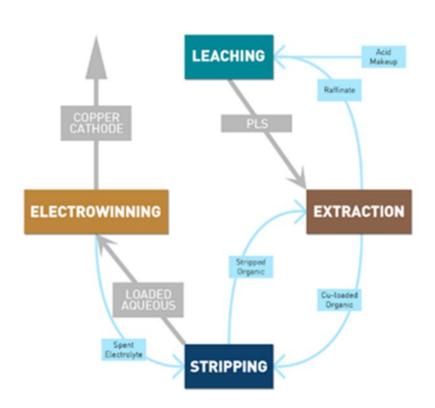
#### Member

- Sustainability Committee
- Technical Committee



# **KOUNRAD RESOURCES AND TECHNOLOGY**

Category	Quantity, Mt	Grade (%)	Contained copper, kt
Eastern Dumps			
Indicated	89.7	0.10	85.8
Inferred	79.6	0.10	81.7
Total	169.3	0.10	167.5
Western Dumps	S		
Indicated	296.4	0.10	282.4
Inferred	181.5	0.09	164.3
Total	477.9		446.7
Total East and West	647.1		614.2



Prepared by Wardell Armstrong in June 2017 +100,000t copper has been extracted from dumps



# MINERAL RESOURCE ESTIMATES FOR SVINJA REKA AND GOLEMA REKA - SASA

Sasa's technical services team has updated the Mineral Resource Estimate ('MRE') for the Svinja Reka deposit as of 31 December 2022. The Golema Reka MRE was updated on 1 January 2020.

Classification	Deposit	Mt	Pb (%)	Zn (%)	Ag(g/t)	Pb (kt)	Zn (kt)	Ag(koz)
Indicated	Svinja Reka	10.3	4.5	3.0	31.6	459	306	10,499
Mineral	Golema Reka	1.3	3.8	1.6	13.0	48	20	528
Resources	Total Indicated	11.6	4.4	2.8	29.5	509	327	11,042
Inferred	Svinja Reka	2.0	2.9	2.4	21.6	56	47	1,354
Mineral	Golema Reka	6.3	3.5	1.4	12.0	217	86	2,444
Resources	Total Inferred	8.3	3.4	1.6	14.3	273	133	3,798
Total Indicated and Inferred Resources		19.9	4.0	2.3	23.2	782	460	14,840

#### Notes

- Mineral Resources have an effective date of 31 December 2022.
- The Competent Person for the declaration of Mineral Resources is Graham Greenway, BSc.Honours (Geology), PGeo. Graham Greenway, CAML's Group Geologist, is a Practising Registrant of the Professional Geoscientists of Ontario and has over 34 years' experience in the exploration, definition and mining of precious and base metal Mineral Resources, and has sufficient experience relevant to the style of mineralisation and type of deposit under consideration, and to the type of activity which he is undertaking to qualify as a 'Competent Person' as defined by JORC and as required by the June 2009 Edition of the AIM Note for Mining and Oil & Gas Companies. He has reviewed, and consents to, the inclusion in the Annual Report of the matters based on their information in the form and context in which it appears and confirms that this information is accurate and not false or misleading.
- Mineral Resources are reported inclusive of Ore Reserves.
- The Svinja Reka Mineral Resource is reported based on a NSR cut-off of \$46/t for Sub Level Caving and \$53/t for Cut and Fill and Long Hole Stoping and are based on metal price assumptions of \$2,755/t for zinc, \$2,290/t for lead and \$22/oz for silver.
- The Golem Reka Mineral Resource is reported above a cut-off grade of 2% combined lead and zinc.
- Mineral Resources are reported as undiluted. No mining recovery has been applied in the Statement.
- Tonnages are reported in metric units, grades in percent (%) or grams per tonne (g/t), and the contained metal in metric units or ounces. Tonnages, grades, and contained metal totals are rounded appropriately.
- Rounding may result in apparent summation differences between tonnes, grade and contained metal content.



# **SVINJA REKA ORE RESERVE STATEMENT**

The following Ore Reserve Statement has been prepared by Sasa's technical services team based on a Life of Mine ('LoM') plan that includes a transition from the Sub Level Caving mining method to Cut and Fill as well as Long Hole Stoping with paste backfill. The Ore Reserve Statement considers the updated Indicated Resources constrained within a practical and economic mine design only. Net Smelter Return ('NSR') cut-off values and design modifying factors for each mining method were applied as follows:

- Sub Level Caving
  - NSR Cut-Off Value = \$46/t
  - Planned Dilution 25%
  - Mining Recovery 85%
- Cut and Fill
  - NSR Cut-Off Value = \$53/t
  - Planned Dilution 5%
  - Mining Recovery 98%
- Long Hole Stoping
  - NSR Cut-Off Value = \$53/t
  - Planned Dilution 17.4%
  - Mining Recovery 90%
- Ore Development
  - NSR Cut-Off Value = \$37/t
  - Planned Dilution 5%
  - Mining Recovery 98%

			Grades		Cont	ained me	tal
Svinja Reka	Mt	Pb (%)	Zn (%)	Ag(g/t)	Pb (kt)	Zn (kt)	Ag (koz)
Probable	8.8	3.9	2.6	27.0	346	232	7,662
Total	8.8	3.9	2.6	27.0	346	232	7,662

### **Notes**

- Ore Reserves have an effective date of 31 December 2022.
- The Competent Person who has reviewed the Ore Reserves is Scott Yelland, C. Eng, FIMMM, MSc, who is a full-time employee and Chief Operating Officer of CAML. He is a mining engineer with over 38 years' experience in the mining and metals industry, including operational experience in underground zinc and lead mines, and as such qualifies as a Competent Person as defined in the JORC Code (2012).
- The Ore Reserve is reported using a NSR cut-off of \$46/t for Sub Level Caving, \$53/t for Cut and Fill and Long Hole Stoping and \$37/t for Ore Development drives that are required to establish stope access and are based on metal price assumptions of \$2,395/t for zinc, \$1,992/t for lead and \$19.3/oz for silver.
- Rounding may result in apparent summation differences between tonnes, grade and contained metal content.
- The Mineral Resources and Ore Reserves are reported in accordance with the guidelines of the 2012 Edition of the Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves (the 'JORC Code').

# **MARKET CONDITIONS**

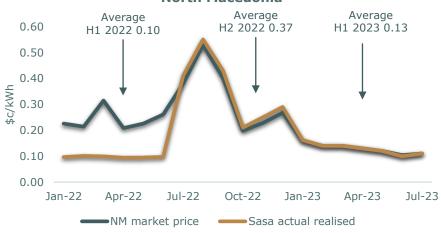
### H<sub>1</sub> 2023

- Commodity prices adversely affected by:
  - Poor economic performance, consumer confidence and demand from China
  - Increased availability of refined metal
  - Growing recessionary risks, especially in the West
- Treatment charges decreased 6% HoH
- Operating currencies strengthened against the US dollar

	Cu \$/t	Zn \$/t	Pb \$/t
H1 2023 average price received (\$/t)	8,668	2,662	2,051
H1 2022 average price received (\$/t)	9,557	3,679	2,174
Change %	-9%	-28%	-6%

- Kazakhstan WHT on intercompany dividend distributions increased from 0% to 10% and MET increased from 5.7% to 8.55% from 1 January 2023
- Inflation rates were 14.6% in Kazakhstan and 13.6% in North Macedonia
- Support provided to site staff via pay rises
- Volatile energy prices, Sasa exposed to spot prices in H1 2023

# Monthly average electricity price - North Macedonia





# **H1 2023 INCOME STATEMENT**

# EBITDA, \$48.9m - margin 49%

- Kounrad Revenue \$54.7m
- Kounrad EBITDA \$39.2m margin 72%
- Sasa Revenue \$44.6m
- Sasa EBITDA \$18.2m margin 41%

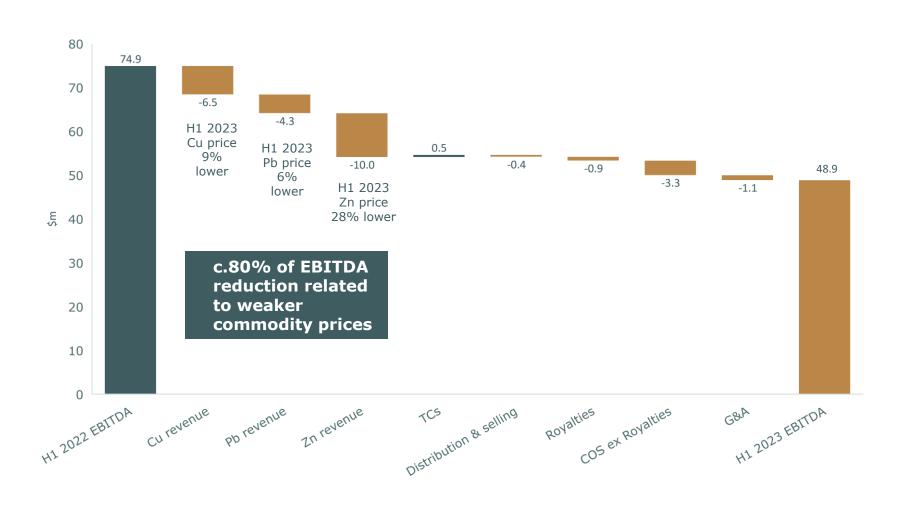
# Profit after tax, \$20.8m

- \$20.2m reduction in gross revenue (17%) metal prices
- \$5.2m increase in cost base power, wages, royalties (c.10%)
- Introduction of Kazakhstan WHT

Highlights	H1 2023	H1 2022	% change
Gross revenue, \$m	99.3	119.5	-17%
Cost of sales, \$m	(44.6)	(40.6)	+10%
Admin expenses, \$m	(12.4)	(11.2)	+11%
Profit before tax, \$m	32.9	66.9	-51%
Income tax, \$m	(12.1)	(13.5)	-10%
Profit after tax, \$m	20.8	53.4	-61%
EBITDA, \$m	48.9	74.9	-35%
EBITDA margin	49%	63%	-14%



# **EBITDA H1 2023 VS H1 2022**





# **30 JUNE 2023 BALANCE SHEET**

# Strong balance sheet

- Group cash balance, \$50.6m (2022: \$60.6m)
- Debt free, undrawn working capital facilities available of c.\$10.2m held with North Macedonian banks
- Trade receivables from offtake sales of \$4.0m, received post period end
- Overpaid Group corporate income tax of \$5.2m, for offset against future corporate income tax liabilities





	30 June 2023, \$m	31 Dec 2022, \$m
PPE	335.2	322.0
Intangible assets	26.2	26.6
Cash	50.4	60.3
Restricted cash	0.2	0.3
Other assets	40.2	33.8
Total assets	452.2	443.0
Borrowings	-	1.4
Silver stream commitment	17.6	18.2
Other liabilities	14.8	16.9
Deferred tax & provisions	41.5	38.4
Equity & reserves	378.3	368.1
Total equity & liabilities	452.2	443.0



# **H1 2023 CAPEX**

# H1 2023 GROUP CASH CAPEX OF \$11.3M (H1 2022: \$8.0M)

# **Development projects \$7.1m, including:**

### Sasa

- Paste Backfill Plant and UG reticulation, \$2.1m
- Central Decline, \$1.4m
- Dry Stack Tailings, \$0.9m

### **Kounrad**

- Solar power plant, \$2.7m

### Sustaining capex \$4.2m

### Sasa - \$3.6m including:

- Underground development, \$1.4m
- Flotation equipment, \$0.5m
- Mobile plant UG loader, \$0.5m

### **Kounrad – \$0.6m including:**

- Pipes, \$0.2m

# **2023E cash capex \$28-30m**







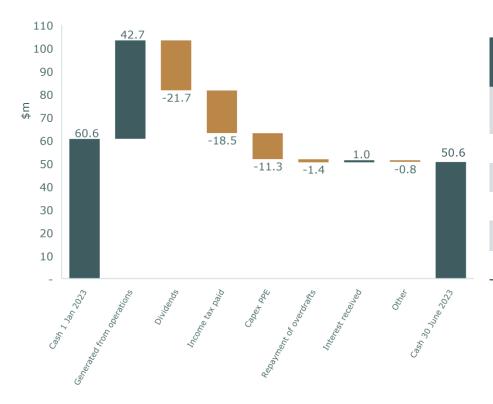








# H1 2023 CASHFLOW



	H1 23 \$m	H1 22 \$m
Net cash generated from operating activities	24.1	56.6
Plus: interest received	1.0	0.1
Less: sustaining capex	(4.2)	(4.5)
FCF	20.9	52.2
Adjustment for KZ WHT	3.2	-
Adjusted FCF	24.1	52.2

H1 2023 adjusted FCF of \$24.1m